October 25, 2002

The calculation of presumed economic loss will use the following procedures and assumptions for death claims involving victims who were in the U.S. Military Service:

- 1. Establish the victim's age and compensable income. Income includes all components of annual pay, including Basic Pay, Basic Allowance for Subsistence (BAS), Basic Allowance for Housing (BAH), and the Tax Advantage (TAD). Income will be based on the claimant's submissions. However, the claimant may alternatively elect to have the Special Master rely on current published military compensation and benefit scales.
- 2. Determine after-tax compensable income by applying the average effective combined federal, state and local income tax rate for the victim's income bracket currently applicable in the state of the victim's domicile for tax purposes, state and locality. The Special Master will rely on effective income tax rates derived from published Internal Revenue Service (IRS) data on selected income and tax items for Individual Income Tax Returns by state.²
- 3. Calculate the value of the increase³ in the victim's projected annual military retirement benefit by virtue of continued military service, assuming that each victim would have remained on active duty for at least 20 or more years and at that point have been eligible for an immediate military pension equal to at least 50% of last pay as defined by the Retirement System (Final Pay, High-3 Year Average, or Military Retirement Reform Act of 1986 (more commonly referred to as REDUX)) applicable to the victim. The applicable Retirement

Income up to the IRSI98th percentile of wage earners is considered. This income level was \$231,000 for the year 2000.

Average combined effective income tax rates by earnings bracket were calculated based on an analysis of IRS data for the most recent tax years available: 1997, 1998 and 1999. In consideration of future income tax rate reductions and other tax reforms included in the Economic Growth and Tax Relief Reconciliation Act of 2001 (HR 1836) signed by President Bush on June 7, 2001, the calculated average combined effective income tax rates were reduced by an estimated 5%. It is recognized that HR 1836 actually provides for smaller graduated rate reductions beginning July 2001 through 2006 and remaining in effect only through 2010. The one-time immediate reduction of 5%, assumed to remain in effect for all future years, including years beyond 2010, was applied to facilitate projections and eliminate speculation as to future tax law modifications. Information regarding income taxes from the victim's tax returns is not relevant since most military allowances are not taxable. Assumed compensable income, however, is "grossed up," or inflated, by the amount of the Tax Advantage (TAD), so application of average effective tax rates produces a more accurate estimate of after-tax income.

The increase in the victim's projected annual pension is the present value of the monthly pension benefits the victim would have eventually received on account of continued service through military retirement reduced by the present value of the victim's vested pension payable at date of death. (For victims with less than 20 years of military service as of date of death, the vested pension at date of death is zero). The victim's vested pension, if any, is the amount earned for service through date of death, and will also be subtracted from the present value of any applicable survivor benefits under the Survivor Benefit Plan (SBP) that are an offset to the loss award. (SBP benefit offsets include past amounts paid to surviving spouse and past and future amounts paid to eligible dependent children beneficiaries.) If the present value of the victim's "vested pension" exceeds the present value of any applicable offset SPB survivor benefits, this difference will be considered an additional fringe benefit lost.

System is determined, for the most part, by the victim's DIEMS (Date of Initial Entry to Military Service) or DIEUS (Date of Initial Entry to Uniformed Services). Years of military service at military retirement, and start of military retirement benefits, will be based on average years of service for military retirees by classification, based on Department of Defense statistics, according to whether the victim was an Enlisted member or Officer at date of death. The military retirement benefit is increased by a cost of living adjustment each year, according to provisions of the applicable Retirement System, and assumed payable through the victim's life expectancy, measured using current standard life expectancy tables for all persons published by the United States Department of Health and Human Services, National Vital Statistics System. Projected military retirement benefits will be reduced for combined federal, state and local income tax, using the same effective income tax rate applicable for compensable income.

Regardless of when additional military retirement benefits are assumed to begin, total annual compensable income (equivalent to the individual's combined projected Basic Pay, BAH, BAS, and TAD) is assumed to continue in full, adjusted for annual increases as described below, through the individual's entire expected remaining working years.

- 4. Add the value of other fringe benefits. If the claimant does not provide data, medical benefits while in military service are assumed to be \$2,400 per year in current year dollars and will be adjusted for applicable inflation. For assumed post-military employment, pension is assumed at 4% of pension-eligible compensable income and medical benefits are assumed to be \$2,400 per year in current year dollars and will be adjusted for applicable inflation.
- 5. Determine a measure of the victim's expected remaining years of workforce participation (in *any* job) using the tabulated work-life expectancies for the victim's age contained in the publication "A Markov Process Model of Work-Life Expectancies Based on Labor Market Activity in 1997-1998," by James Ciecka, Thomas Donley, and Jerry Goldman in the *Journal of Legal Economics*, Winter 1999-2000. These are the most recent and generally accepted tables of work-life expectancy regarding the general population available.

Work-life expectancies are based on actual experiences and behavior of the general population and measure the estimated remaining time in years an individual a given age will be in the labor force (either employed or actively seeking work), allowing for age-specific mortality risks and rates of workforce transitions. The Special Master will use the expected work-life for "All Active Men" to compute expected remaining years of workforce participation for both male and female victims. Because published estimated work-life expectancies by gender are lower for women than men, this specification increases the duration of estimated foregone earnings, and thus presumed economic losses, for female victims and was implemented by the Special Master to accommodate for potential increases in labor force participation rates of women.

⁴ For victims who had already attained the average years of credited service for military retirees in their classification, one additional year of military service will be assumed.

6. Project compensable income and benefits through the victim's expected work-life using growth rates which incorporate an annual inflationary or cost-of-living component, an annual real overall productivity or scale adjustment in excess of inflation, and an annual real lifecycle or age-specific increase derived using data on average full-time year round earnings by age bracket from the March 2001 Current Population Survey (CPS), a monthly survey of households conducted by the Bureau of the Census for the Bureau of Labor Statistics. This survey is widely recognized as the primary source of data on employment status and workforce characteristics of the civilian noninstitutional population ages 16 years and older. Because age-specific observed life-cycle increases for all males were higher than observed life-cycle increases for both men and women combined, the Special Master elected to incorporate the life-cycle increases for males into earnings growth for all victims, both male and female.⁵

It was determined that age-specific or life-cycle increases based on CPS data, when compared to published military pay and allowance schedules by pay grade and years of service, implied significant advancement in rank for both Enlisted members and Officers. This is because the CPS-based life-cycle increases are applied here to *total* compensable income (including BAS, BAH and TAD), and not just Basic Pay. Considered alone, Basic Pay, may increase at higher real rates, depending on ultimate promotion level obtained, but BAS and BAH increase at lower or zero real rates, compared to CPS-based real increases.⁶

Independent of life-cycle increases, inflation and real overall productivity increases of 2% and 1%, respectively, were applied each year. These rates of increase are consistent with the long-term relationship between economy-wide wage growth and risk-free interest rates, which currently reflect lowered inflationary expectations. The Special Master has determined that individual age-specific growth rates, rather than growth dependent on a particular age bracket at death, better reflects the expected pattern of earnings over one's career and results in more equitable and consistent projections for victims close to each other in age with otherwise similar family and employment characteristics.

⁵ An examination of real life-cycle earnings growth for males by education level revealed that career real life-cycle increases computed for all males across education levels mimicked the career earnings profile of the highest educated group. For this reason, the Special Master elected to apply the growth pattern for all males for the sake of consistency and to better advantage all claimants.

⁶ Higher real growth rates were applied to Basic Pay alone for the exclusive purpose of calculating projected military retirement benefits after 20 years of military service.

The assumed 1% annual real overall productivity increase also agrees with assumed ultimate long-term annual average covered real-wage differentials used by the Board of Trustees of the Social Security Trust Funds to project the financial condition of the trust funds.

Real life-cycle increases are typically higher in the earlier stages of one's career, one reason being unrealised opportunities for advancement and promotion that individuals in later stages of their careers have already experienced. During the course of an individual's career, the rate of annual real life-cycle growth tends to gradually decline until a peak real earnings level is attained. Although CPS and other data used to study lifetime earnings profiles indicate that peak real earnings typically decline at some point, in calculating life-cycle earnings growth in excess of inflation and overall productivity adjustments for victims, the Special Master has assumed that peak earnings are maintained.

- 7. To better reflect contingencies that the victims would have faced, all future earnings amounts are adjusted for a factor to account for the risk of unemployment because lifetime jobs are not representative of the modern economy. This adjustment is made because work-life expectancies are based on years of expected workforce participation, which, as defined by the Bureau of Labor Statistics, include periods an individual is either working or seeking work. Historical unemployment rates were examined and a comparatively low reduction factor of 3% was applied to presumed earnings to account for this risk.⁹
- 8. Subtract from annual projected compensable income and benefits, including military retirement benefits, the victim's share of household expenditures or consumption as a percentage of income, using expenditure data by income level obtained from "Table 2. Income before taxes: Average annual expenditures and characteristics, Consumer Expenditure Survey, 1999," published by the Bureau of Labor Statistics (BLS). This subtraction is a standard adjustment in evaluating loss of earnings in wrongful death claims because some amount of the income the victim would have contributed to the household would have been consumed personally by the deceased and not available to other household members. A victim's expenditures were calculated as a share, based on household size, of certain expenditure categories. For married or single with dependents, these expenditure categories include Food, Apparel & Services, Transportation, Entertainment, Personal Care Products and Services, and Miscellaneous. For single without dependents, Housing, Education and Health are also included. 10 For lower income categories where total expenditures exceed income, expenditures were scaled to income, so as not to reduce income for expenses potentially met by other forms of support. This approach was intended to avoid a penalty to the claimant.

In determining household size, children were assumed to remain in the household through age 18. Consumption rates calculated using alternative techniques were considered but found to produce higher personal consumption rates and were not ultimately used to determine victim's household consumption offset. Although the consumption rates determined from BLS data actually represent household expenditures as a percent of before-tax household income, the actual consumption reduction used to determine the victim's personal expenditures was calculated as a percent of lower after-tax income, which significantly reduces the resulting offset. In addition, the victim's consumption is determined as a share of the victim's own earnings only, rather than the standard share of total household earnings. This further lessens the resulting subtraction, compared to personal consumption offsets

Application of individualized unemployment rates by age or occupation was infeasible and determined to be unnecessary. An examination of trends in unemployment rates demonstrated that the 3% adjustment factor utilized was low by historical standards.

Other standard expenditure categories sometimes included in litigation, namely Reading, Cash Contributions, Alcoholic Beverages, and Tobacco Products, were excluded.

These alternative techniques included an analysis of BLS data on household expenditures reported by household size, with expenditure categories allocated equally among household members or allocated according to the methodology suggested by authors Robert Patton & David Nelson in their 1991 Journal of Forensic Economics article, "Estimating Personal Consumption Costs in Wrongful Death Cases."

typically applied in litigation, if there are other earners in the household.

- 9. Calculate the present value of projected compensable income and benefits, including lost military pension, using discount rates based on current yields on mid- to long-term U.S. Treasury securities, adjusted for income taxes using a mid-range effective tax rate. Because the period of presumed economic losses is either longer or shorter, depending on the victim's age, the present value calculations are performed using yields on a blend of securities with longer or shorter times to maturity. For computational efficiency, three blended after-tax discount rates were used, depending on the victim's age as of date of death, and assumed to apply for all years forward.
- 10. The computation methodology adopts a number of assumptions implemented to facilitate analysis on a large scale. When viewed in total, these assumptions are designed to benefit the claimants and are more favorable than the standard assumptions typically applied in litigation. For example, the Special Master considered that over the course of their projected careers, younger victims could expect to cross into higher income brackets, and be subject to corresponding higher income tax rates, on account of experience-based real lifetime earnings growth in excess of economy-wide national wage increases. To calculate presumed economic losses, however, whatever income tax rate corresponded to victim's determined compensable income bracket as of date of death was assumed to apply for the remainder of the victim's career, without increase. Likewise, the calculations of presumed economic losses also assume that the personal consumption percent corresponding to victim's determined compensable income bracket as of date of death applies for the remainder of the victim's career, without decrease. The earnings bracket for determination of both the relevant income tax percentage and the relevant consumption percentage will be based on the level of compensable income at death (combined Basic Pay, BAH, BAS, and TAD), without adjustment for additional military retirement benefits assumed to begin after at least 20 years of military service. It was determined that the net effect of these and other facilitating assumptions was to increase the potential amount of presumed economic loss to the benefit of the claimant.
- 11. Refer to Tables 1-5 accompanying the general "Presumed Loss Calculation Tables Before any Collateral Offsets" explanation for additional information on Presumed Future Effective Combined Federal, State and Local Income Tax Rates for New York (Table 1), Expected Remaining Years of Workforce Participation (Table 2), Presumed Age-Specific Earnings

The tax rate used to determine after-tax interest rates is the computed combined Federal, State and Local income tax rate of 18.44% for New York for the \$70,000 earnings bracket. Although it is recognized that a different after-tax interest rate could theoretically be calculated for each age, income, and state combination, such a computation was impracticable for the large-scale valuations to be undertaken here. It was determined that the benefit to the claimants of calculating the victim's personal consumption offset as a percent of after-tax individual earnings more than outweighed the potential effect of discounting future amounts by income-specific after-tax discount rates. Moreover, computation of the after-tax discount rate using a relatively high combined New York income tax rate, compared to other states, results in a lower after-tax discount rate. The lower the after-tax discount rate, the higher the present value of presumed economic loss.

Growth Rates (Table 3), Decedent's Personal Expenditures or Consumption as Percent of Income (Table 4), and Assumed Before-tax and After-tax Discount Rates (Table 5).

ILLUSTRATION

September 11th Victim Compensation Fund of 2001

Illustration of Presumed Economic and Non-Economic Loss Calculation -- Military Claimant

Assumptions

Victim Name: Representative Military Date of Death: 09/11/01 33 Age: Marital Status: Μ Children's Ages at 09/11/01: Child #1 Age 9 Child #2 Newborn Employer: U.S. Military E-7 Total Annual Compensation Including BAH, BAS and Tax Advantage at 9/11/2001: \$54,210 Military Basic Pay as of 9/11/2001: \$31,057 Years in Military Service as of 9/11/2001: 15

Total Economic Losses Before Collateral Offsets

Loss of Earnings & Benefits Including Loss of Lifetime Military
Pension Benefits From Continued Military Service After 09/11/01

\$1,787,580

Total Non-Economic Losses

\$550,000

Total Economic and Non-Economic Losses Before Known Collateral Offsets \$2

\$2,337,580

Less:

Known Offsets:	
Past and Present Value Future Children's Social Security Benefits	\$214,175
Past Spouse's DIC Benefits	\$13,024
Past and Present Value Future Children's DIC Benefits	\$62,394
Death Gratuity	\$6,000
Service Members Group Life Insurance	\$250,000
Total Known Offsets	\$545,593

Amount of Award	\$1,791,987
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